

JUNE 30, 2014

To Whom It May Concern:

It is my pleasure to recommend Julio Marco Barroso, General Secretary at the International Coach Federation (ICF) for Spain and Business Coach PCC & ICF certified. Julio was my coach during the participation of my company, Iproteos, at the Commercialise Pilot Program of Mentoring and Coaching held by CDTI (EU-H2020). Iproteos is a young start-up that focuses its activity on the Research and Development of new therapeutic strategies based on modulation of protein-ligand and protein-protein interactions through non-natural peptides or peptidomimetics.

Julio was my coach during the Program and he was also coaching my team. During our coaching sessions we worked on the following topics: development of company strategy, vision and leadership, action plan to bring our products and technology to market, internalization strategy, development of business skills and access to finance.

Julio is one of the most experienced business coaches in Spain with more than 1.850 hours working as a coach. He is one of the few business PCC certified coaches by the ICF in Spain. Moreover, he has trained executives for over 15 years. Julio is also teaching in business schools and a frequent speaker at Business Coaching Conferences.

Additionally, Julio is an expert in access to finance since he has been working since 2000 as a venture capital investor (partner of several funds) in Spain in the fields of technology and biotechnology. Thanks to his experience he is also helping Iproteos to raise funds from venture capital partners and from European calls.

It is my pleasure to recommend him as an exceptional business coach. His experience working as business coach for technological and telecommunications companies as well as his know-how as an investor has been very useful for us. If his performance in our company is a good indication of how he would perform in any, he would be an extremely positive asset as business coach to any high growth innovation company.

If I can be of any further assistance, or provide you with any further information, please do not hesitate to contact me.

Yours Sincerely,



M^a Teresa Tarragó Clua, CEO Iproteos S.L.